

— DENTAL SUCCESS TODAY —

PRACTICE — IN ACTION —

Overall we have come together more as a team this month. With recent new members to the team and our high goals of new patients and production... We have identified and worked on patient hand off's down the line from arrival through departure. This, as well as a new treatment financial form has assisted greatly in collections.

Teamwide, each member is becoming more defined in their roles... We are interacting and conversing with the patients more rather it be for treatment and priorities therein, referrals or incentive programs and opportunities for a happy healthy smile! Our goal for the month of October was \$80k and we hit \$86,570.94. We call this a WIN WIN WIN month!"



Dental Care of Mesa