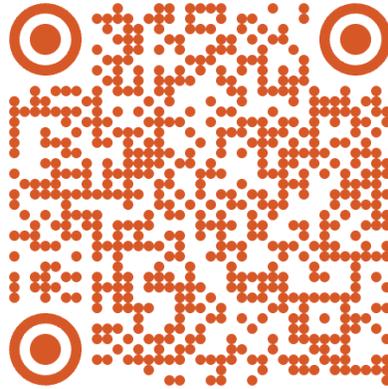




Team Activity

Team Activity



Series 9 / Session 7

Intentionality: Owning and Growing Our Superpowers

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1. Make a copy of this worksheet for each team member to use.
 2. Complete the Team Activity.
 3. Fax or email one “Master Worksheet” containing your team’s collective efforts.
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Team Activity

Step 1 Personal Initiative: Focus, Patient Vision, Team Communication, Positional Ownership and Maximizing Impact

In this unique Practice Focus, we'll be intertwining Personal Initiative and Team Mastery into one continuum of practice, patient, and personal mastery.

First, let's start with a quote, and then move into powerful questions and inspired decisions grounded in the 5 Pillars of Personal Initiative.

Hold this quote closely as we go through this step and team activity as a whole:

"Starve your distractions and feed your focus."

Individually, where are the highest priority areas where I can double down on my focus?

As a team, departmentally, where have we given into distractions and need to reel in our individual and collective focus?

Team Activity

Make this a personal essay question.

How do I take our patients into the crystal ball—what’s my vision of success for every one of our patients? And how am I communicating that vision to both patients and team members?

What intentionality supports my positional ownership—how does that create maximum impact for patients and team members? And what do I personally need to commit to owning to make that maximum impact happen day in and day out?

Team Activity

Step 2 Team Mastery: Schedule to Goal, Daily Optimization, Creating Opportunity, Individual Contribution and Expansionary Thinking

Let's build upon personal initiative and see how it can perfectly mesh with team mastery.

Explore the 5 Pillars of Team Mastery and make decisions and commitments to tighten up and level up as a unit.

Remember

Success is equal parts preparation and execution; where does one begin and the other end? Consider it all as you engineer a continuum of cohesive contributions, delivered consistently.

Are we scheduled to goal at least two weeks out?

With room to spare, playing above the base, and new patient visits dialed in?

What improvements can we make to level up this Pillar of Team Mastery?

Team Activity

More wisdom to hold closely:

“Don’t let yesterday take up too much of today.”

That’s the spirit and guiding principle of our morning and evening huddles.

Are we highly focused on optimizing our days in advance during our morning huddles?

Again, with room to spare, playing above the base, and new patient visits dialed in with abundant treatment opportunity?

What improvements can we make to level up this Pillar of Team Mastery?

Ideas of where to start:

- Consistency and quality of end of day debriefs in evening huddles
- Fostering precise and meaningful future focus in morning huddles

Team Activity

Are we dedicating space and attention to creation opportunities within our huddles?

What improvements can we make to level up this Pillar of Team Mastery?

Are we maximizing our individual contributions?

That means:

- Dedicating space and attention to creation opportunities outside of our huddles
- Knowing where our production is for the day
- Discovering ways to make patient impact and stack success
- Securing diagnostic case acceptance
- Asking for, attaining and prioritizing prepay
- Feeding the schedule of the future
- Performing frequent and flawless triangles of trust

Team Activity

What improvements can we make to level up this Pillar of Team Mastery?

Are we embracing expansionary thinking?

That means:

- Individually
- Collectively as a team
- Sharing it with and expecting it from our patients

What improvements can we make to level up this Pillar of Team Mastery?

Ideas of where to start:

- Expanding personal deserve
- Expanding patient deserve...daily
- Expanding practice opportunity and patient value...daily

