

Practice Focus

Month 2



Culture and Communication



At Your Next Team Meeting:

1

Scan the QR Code and Watch Scott's Practice Focus Video

2

Complete the Team Activity

3

Submit Your Action Plan to DST

Practice Focus

Month 2

Culture and Communication

1. Development

- Inspect What You Expect
- Weekly Check-ins
- Biweekly Development, Monthly Reporting, Quarterly Vision Recast

2. Culture of Completion

- 4 Questions to Stay On Track
- Metrics That Matter
- State of Our Responsibilities and Our Future

3. Clarity to Confidence

- Being the Drivers of Outcomes
- Beginning With the End in Mind

Action Plan *Development*



Inspect What You Expect

*What is my standard of excellence; what do I expect of myself;
what would I like to start expecting of myself?*

*What is our team's standard of excellence; what do we expect of
each other; what would we like to start expecting of each other?*

What do I, and we, expect of our patients?

How can we maximize proactive creation for the next 7 days?

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Action Plan

Development



Biweekly Development, Monthly Reporting, Quarterly Vision Recast

Do we need to reduce how much we're trying to get done in our monthly meeting and split it into smaller, shorter segments?

Are we focusing on personal and practice development as often as we'd like and truly need?

Are we blocking time for developing, reporting and recasting?

Action Plan

Culture of Completion

4 Questions to Stay On Track

What's going well?

What could be better?

What questions do you have for me?

What decisions do we need to make?

What are the metrics that matter for each team member?

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Action Plan

Culture of Completion



State of Our Responsibilities and Our Future

What's the state of our individual responsibilities?

What's the state of our future focus?

Is it rooted in repeating, predictable time intervals?

Action Plan

Clarity to Confidence

Being the Drivers of Outcomes

What current activity is leading to accomplishment?

What current activity isn't leading to accomplishment?

How can we begin again right now?

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